



SWIGRO is a growing, fast paced company dedicated to Industrial Additive Manufacturing (3D printing). We are an Auburn, Alabama based US company distributing BigRep, Sintratec and other industrial-grade 3D printing equipment. In addition to distributing equipment, we offer manufacturing services and solutions.

SWIGRO is looking for a results-driven consultant to actively seek out and engage customer prospects. As a Technical Solutions Consultant (TSC) you will generate leads and help customers determine the best fit for their needs. You will be equipped to solve their challenges whether they're in need of rapid prototypes, tooling, or production parts made with 3D printing technologies.

Technical Solutions Consultant

Opportunities:

1. Gain knowledge in the rapidly growing Additive Manufacturing/3D Printing Industry
2. Develop Lead Generation skills through networking and developing customer relationships
3. Work with Marketing Team to develop and grow business
4. Assist customers in meeting tight deadlines for parts

Required Skills:

1. Strong networker with ability to prospect new customers and build relationships
2. Problem solving and communication skills – Technical background is a plus
3. Fine-tuned ability to negotiate
4. Fast paced, outgoing individual that takes initiative
5. Open minded team player willing to share opinions

Preferred Qualifications:

1. Experience in manufacturing industry with knowledge on various production processes (CNC, Injection Molding, 3D Printing, etc.)
2. Experience in 3D Printing Technologies

If interested in this opportunity, please send your **resume and cover letter** to the email listed below!

Sincerely,

Hiring Manager – SWIGRO
334-329-5353
info@swigro.com